Town	Contact Name, Title & Phone	Experience with ReVision	Attorney Who Reviewed	Steps Taken To Bring Solar Project To A Signed Agreement	Lease? If So, Town Meeting Required?	PV Array Perform As Predicted?	Your View Of NEB Risk	Your Intent Regarding Buyout Option: Yes or No? If Yes, Finance Plan?	Date Your System Began Generating Power	Peak Power Rating, kWp	Your Email Address
City of South Portland- Planning Office	Julie Rosenbach, Sustainability Coordinator 347- 4148	They installed a small array three years ago. The experience with the array and with ReVision was highly positive and now they are working for approval of a much larger array. Working with ReVision on this current effort has been "a really good experience."	two contracts are essentially	An initial workshop - an FYI session was held with the city council several weeks ago. Now we're coming back to the council asking them to authorize the city manager to negotiate/approve the final contact.		Array is not yet built. We're rushing to get it in place before the end of the year.	The risk of changes in net metering has been part of our discussion, but we've decided to proceed.	We intend to do a buyout and the plan is to set aside funding for the buyout during the first six years of the array's life.	Upcoming2016	20.8	chaeuser@sout hportland.org
Town of Eliot - Public Works Garage		"Great. Our solar project is working well, so much so our Town is looking at expansion of solar on a capped landfill."	Our town counsel. No outside legal counsel used, "as I recall."	1 Public Hearing. 1 Town Meeting		now sharing power with a 2nd municipal building. 6 months of the year our electricity	Possible changes to the Maine NEB rules were not an issue at the time our Town was considering our solar array. We are watching the PUC, but are now considering installation of a second, larger solar array.		6/28/2013	41.25	jmoulton@eliot me.org
Town of Durham, NH- Public Library & Ice Rink & Gravel Pit	Todd Selig, town manager 603- 868-5571	ReVision "was excellent to work with. They 'had it together' in every way." Starting 6 years ago, we did a smaller project with Revision putting solar on our library, police station and an ice rink. We started working with a smaller firm but had growing concerns about whether they could handle the work. We surveyed homeowners in the town who had gone solar and found that those who worked with ReVision were all enthusiastic. So we broke off with the smaller firm to work with ReVision and are very glad we did. More recently we put up a much bigger array, so large ReVision couldn't handle the financing for it, but they worked out cooperation with another company on the financing - it's complicated, but ReVision is as good at financing and business arrangements as it is with solar tech.		The town energy committee proposed the initiatives and the town council passed them. But there was controversy. Six years ago people were less familiar with solar. We held two public hearings and climate change deniers denounced the plan while others worried about whether utility rates might fall and leave us paying a higher rate for solar. The critics were silenced when ReVision guarenteed to match the price of any drops in utility power costs. That hasn't been necessary and the solar has been a bargain. The larger (640kW) array commissioned this summer was difficult in terms of financing, but no one here is skeptical about solar any more. There's a lot of pride about what the town is doing and no one is complaining about lower energy costs.	could arrange lease	The work done six years ago was completed on time, on budget, and the systems have worked flawlessly.	It was not a concern in our projects six years ago, but it was a concern with our latest project. We wanted to get it done this year.	array we left open whether or not to do a	9/11/2013	766.05	tselig@ci.durha m.nh.us
Town of Windham-Fire Dept.	Tony Plante, Town Manager (207)233-0806)	"Professional, answered our many ?s, patient with our process of review	our town attorney	town council approval only		"Yes, it has exceeded expectation. Has been trouble-free with one exception. an electronics function went down iin the initial 712-18 months. ReVision quickly assessed the problem and fix it promptly. Have had no further issues at all"		we are essentially paying for it by the kWh and will own it after 7 years.	11/4/2013	40	atplante@town. windham.me.us
Town of Boothbay-Fire Station & Transfer Station		I worked in Town but was not in place as Town Manager when the PPA was signed. During my time as Town Manager we contacted ReVision for an assessment for a community solar farm. They were very responsive with a prompt site assessment. After their assessment, their recomendation was that a community solar farm was not in the best financial interests of Boothbay.	·	no Town Meeting needed		yes, array is performing as predicted			12/20/2013	111	townmanager@ townofboothbay .org
Town of Yarmouth- Public Works	Nathaniel Tupper, town manager 846-9036	"Easy to work with No burden Glac we chose them,	The town manager did the review himself. No issues.	We didn't need a town meeting. The town manager was given authority to act by the town council.		The array is performing well. ReVision will provide an analysis at the end of the year to see exactly how well it is meeting projections.	The array is performing as predicted.	The town plans to buyout the system after 7 years and can handle the expense without financing.		28.1	ntupper@yarmo uth.me.us
Town of Scarborough- Fire Station & Community Building	Thomas Hall,Town Manager (207)7304031)	"ReVision is the Gold Standard of solar installers. Working with them was terrific. Everything they say they can do, they can and will.	Our town attorney	Council formed an formal Energy Committee that developed a comprehensive plan with three goals: 1) reduce operating costs, 2) lead by example in educating the public, 3) do right by the environment. The plan was submitted to Council, which approved it, including plans to put PV arrays on two different municipal facilities, covering nearly all the electric needs at those sites. No public vote was needed.	reviewed and used as-is.	exactly as promised. ReVision has just given us a written operational	It was not a concern two years ago, but we acted quickly to make sure the federal tax credit would still be available (it's been extended since then)	The decision of whether to buy out the system will be made in year 7. We didn't see any downside in waiting. At that point we can see what makes sense, either continuing to purchase energy from ReVision (assuming it stays cheaper than power from CMP) or deciding to buy the array if it's clear at the time that will save money - no one can disagree with saving money.		42.38	thall@ci.scarbor ough.me.us

Landfill	Kittredge, Ec. Dev. Director 207-338-	"Incredibly positive. Always able to answer?s whether technological or financialre. NEB. Very informed on all aspects.		City Council directed City Manager to enter into contract as approved	with a lease. Will send copies of	months of data only. No	Sadie calculated cost if NEB ended and concluded that the increased cost was in an amount the City could absorb, given the % of city's total RWh usage solar provides. "The relationship with ReVision feels like a partnership. If NEB ended, believe ReVision would work with us to deal with the impacts."		12/30/2014		For Mr. Kittredge: (economicdevel opment@cityof belfast.org) For Ms. Lloyd: assistantplanner @cityofbelfast.org
		Experience with ReVision was "good in all respects."	Says if Lincolnville is a member of MMA, they could	They had a town meeting to approve the lease - that's all the public voted on. They organized two public hearings/informational meetings before the town meeting.		The system is outperforming what ReVision said it would do. No problems with it.	It was not a concern.	They'd left open whether or not to do a buyout but have decided to do it and have just started setting aside money annually in their capital improvement budget. Doing that required no additional approvals.	12/31/2014	36.91	jcarter@wellsto wn.org
Town of Bar Harbor-Public Works Building	Gary Friedman, City Councilor (207)288-5323	"ReVision is completely professional and knowledgeable and has a lot of experience with municipalities." They decided to do a sole source contract rather than putting out an RFP because they felt ReVision was so clearly the best solar provider in Maine.		The town council for all for it, but there was debate in the warrant committee. There were no hearings or organized public information programs, but the arguments pro and con got set out in Op Ed pieces over a period of 3 months before a town vote was held to approve the leases. One lease was for a system that would supply energy for town facilities, This didn't "fire anyone up" and was easily approved. The other was fo using town property (a roof) for a Community Solar Farm that would supply energy to nine families This proved controversial, with people arguing that town property shouldn't be used for the advantage of a few. Both lease approvals were in the warrant - they should nave been separate, But both leases passed overwhelmingly in the town meeting vote.		The array is performing well. ReVision will provide an analysis at the end of the year to see exactly how well it is meeting projections.	It was not a concern when we approved the system.	The system was just installed last fall. They plan to do a buyout but haven't decided yet how to finance the purchase (save before buying, take a loan in year seven, or other approaches).	12/1/2015	73.44	gary@garyfried mann.com
Camden Reg High School	Keith Rose, Facilities Mgr	Oversaw project. Keith was in the Solar Business 30 years ago before taking the job at CHRHS	He thinks the superintendent signed off on the PPA. And possibly the school systems legal staff. Keith also read it over carefully and did not think it was that complicated.	School board approved	He said it was all in the PPA and the school, not town, owned the buildings.	Yes	Did not discuss, but he did mention the most recent PUC proposal and how that might affect solar providers. Margo Murphy thought net metering did not matter too much since the panels only provided 20% of school's needed power.	consider bank loan			keith.rose@fivet owns.net
Town of Wiscasset ME	town manager	"Working with ReVision was wonderful. They met with us numerous times and were very helpful."		The project was supported by the board of selectmen but defeated at a town meeting. Our board wanted to appropriate all the money for a buyout all at once at the start. In retrospect that was a mistake and the main factor in the project being defeated. We will try again in a while I recommend you write a warrent question framed so you're only appropriating year by year, if you choose at the start to do a buyout.							
Footnotes											
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