

Town	Contact Name, Title & Phone	Experience with ReVision	Attorney Who Reviewed PPA	Steps Taken To Bring Solar Project To A Signed Agreement	Lease? If So, Town Meeting Required?	PV Array Perform As Predicted?	Your View Of NEB Risk	Your Intent Regarding Buyout Option: Yes or No? If Yes, Finance Plan?	Date Your System Began Generating Power	Peak Power Rating, kWp	Your Email Address
<b>City of South Portland-Planning Office</b>	Julie Rosenbach, Sustainability Coordinator 347-4148	They installed a small array three years ago. The experience with the array and with ReVision was highly positive and now they are working for approval of a much larger array. Working with ReVision on this current effort has been "a really good experience."	Contract under review now, using in-house lawyer and also lawyer who reviewed contract for Portland. The two contracts are essentially identical.	An initial workshop - an FYI session was held with the city council several weeks ago. Now we're coming back to the council asking them to authorize the city manager to negotiate/approve the final contract.	City manager will be able to arrange the lease.	Array is not yet built. We're rushing to get it in place before the end of the year.	The risk of changes in net metering has been part of our discussion, but we've decided to proceed.	We intend to do a buyout and the plan is to set aside funding for the buyout during the first six years of the array's life.	Upcoming 2016	20.8	chaeuser@southportland.org
<b>Town of Eliot - Public Works Garage</b>	Joel Moulton, PW Director (207)439-9451	"Great. Our solar project is working well, so much so our Town is looking at expansion of solar on a capped landfill."	Our town counsel. No outside legal counsel used, "as I recall."	1 Public Hearing. 1 Town Meeting		"Fantastic. More generation of power than predicted. We are now sharing power with a 2nd municipal building. 6 months of the year our electricity bill for the PW Garage is \$0.00."	Possible changes to the Maine NEB rules were not an issue at the time our Town was considering our solar array. We are watching the PUC, but area now considering installation of a second, larger solar array.		6/28/2013	41.25	jmoulton@eliotme.org
<b>Town of Durham, NH- Public Library &amp; Ice Rink &amp; Gravel Pit</b>	Todd Selig, town manager 603-868-5571	ReVision "was excellent to work with. They 'had it together' in every way." Starting 6 years ago, we did a smaller project with Revision putting solar on our library, police station and an ice rink. We started working with a smaller firm but had growing concerns about whether they could handle the work. We surveyed homeowners in the town who had gone solar and found that those who worked with ReVision were all enthusiastic. So we broke off with the smaller firm to work with ReVision and are very glad we did. More recently we put up a much bigger array, so large ReVision couldn't handle the financing for it, but they worked out cooperation with another company on the financing - it's complicated, but ReVision is as good at financing and business arrangements as it is with solar tech.	The town attorney.	The town energy committee proposed the initiatives and the town council passed them. But there was controversy. Six years ago people were less familiar with solar. We held two public hearings and climate change deniers denounced the plan while others worried about whether utility rates might fall and leave us paying a higher rate for solar. The critics were silenced when ReVision guaranteed to match the price of any drops in utility power costs. That hasn't been necessary and the solar has been a bargain. The larger (640kW) array commissioned this summer was difficult in terms of financing, but no one here is skeptical about solar any more. There's a lot of pride about what the town is doing and no one is complaining about lower energy costs.	Town manager could arrange lease	The work done six years ago was completed on time, on budget, and the systems have worked flawlessly.	It was not a concern in our projects six years ago, but it was a concern with our latest project. We wanted to get it done this year.	With our new, large solar array we left open whether or not to do a buyout. We'll look at the situation after six years and make a decision then.	9/11/2013	766.05	tselig@ci.durham.nh.us
<b>Town of Windham-Fire Dept.</b>	Tony Plante, Town Manager (207)233-0806	"Professional, answered our many ?s, patient with our process of review	our town attorney	town council approval only		"Yes, it has exceeded expectation. Has been trouble-free with one exception, an electronics function went down in the initial ?12-18 months. ReVision quickly assessed the problem and fix it promptly. Have had no further issues at all"		we are essentially paying for it by the kWh and will own it after 7 years.	11/4/2013	40	atplante@town.windham.me.us
<b>Town of Boothbay-Fire Station &amp; Transfer Station</b>	Dan Bryer, Town Manager (207)380-7281	I worked in Town but was not in place as Town Manager when the PPA was signed. During my time as Town Manager we contacted ReVision for an assessment for a community solar farm. They were very responsive with a prompt site assessment. After their assessment, their recommendation was that a community solar farm was not in the best financial interests of Boothbay.	our town counsel only	no Town Meeting needed		yes, array is performing as predicted			12/20/2013	111	townmanager@townofboothbay.org
<b>Town of Yarmouth- Public Works</b>	Nathaniel Tupper, town manager 846-9036	"Easy to work with... No burden... Glad we chose them,	The town manager did the review himself. No issues.	We didn't need a town meeting. The town manager was given authority to act by the town council.		The array is performing well. ReVision will provide an analysis at the end of the year to see exactly how well it is meeting projections.	The array is performing as predicted.	The town plans to buyout the system after 7 years and can handle the expense without financing.		28.1	ntupper@yarmouth.me.us
<b>Town of Scarborough-Fire Station &amp; Community Building</b>	Thomas Hall, Town Manager (207)7304031	"ReVision is the Gold Standard of solar installers. Working with them was terrific. Everything they say they can do, they can and will.	Our town attorney	Council formed an formal Energy Committee that developed a comprehensive plan with three goals: 1) reduce operating costs, 2) lead by example in educating the public, 3) do right by the environment. The plan was submitted to Council, which approved it, including plans to put PV arrays on two different municipal facilities, covering nearly all the electric needs at those sites. No public vote was needed.	The lease agreement provided by ReVision was reviewed and used as-is.	The arrays have worked exactly as promised. ReVision has just given us a written operational performance report for the past year which we've shared with the public. This may be a standard thing they do, but if not, you should ask for it.	It was not a concern two years ago, but we acted quickly to make sure the federal tax credit would still be available (it's been extended since then)	The decision of whether to buy out the system will be made in year 7. We didn't see any downside in waiting. At that point we can see what makes sense, either continuing to purchase energy from ReVision (assuming it stays cheaper than power from CMP) or deciding to buy the array if it's clear at the time that will save money - no one can disagree with saving money.	9/5/2014	42.38	thall@ci.scarborough.me.us

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